

# MONEX

Mantente ágil

### First Quarter 2025 Financial Report

May 2025

This presentation contains certain statements and information related to MONEX, S.A.P.I. de C.V. and its subsidiaries (collectively, "MONEX"). These statements and information are based on the opinion of Monex's Management as well as estimations and current Monex information. Actual results are subject to uncertain and future events, which can have a material impact on the real behavior of the company.

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# Agenda



1. Relevant Figures



2. Income Statement



3. Lines of Business



4. Balance Sheet



5. Additional Information



6. Appendix



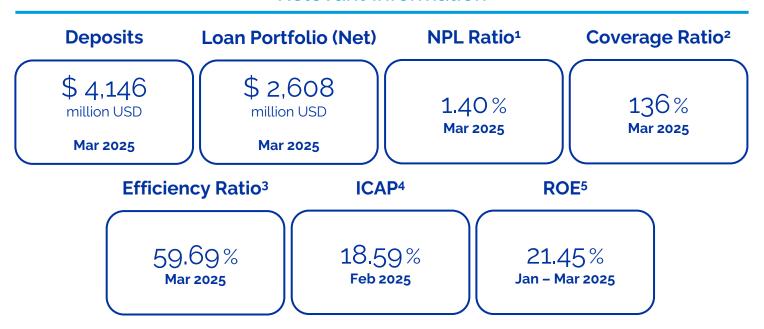
### 1. Relevant Figures

**Income Statement** 

#### **Balance Sheet**

**Operating Net Income** Liabilities **Assets Equity** Revenue \$ 55 \$ 14,489 \$ 13,437 \$ 1,052 \$ 209 million USD million USD million USD million USD million USD Jan - Mar 2025 Jan - Mar 2025 Mar 2025 Mar 2025 Mar 2025

#### **Relevant Information**



- 1. Non-Performing Loan Portfolio Ratio | Loan Portfolio with Credit Risk Stage 3 / Total Loan Portfolio
- 2. Allowance for Loan Losses / Loan Portfolio with Credit Risk Stage 3
- 3. Administrative and Promotional Expenses TTM / Operating Revenue TTM

- . Capitalization ratio of Banco Monex published by Banco de México (February 2025)
- Annualized Net Income of the first quarter of 2025 / Average Equity at the end of the first quarter of 2025 and at the end of the fourth quarter of 2024.

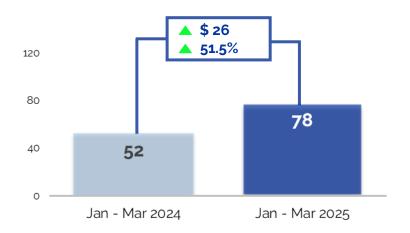


### 2. Income Statement

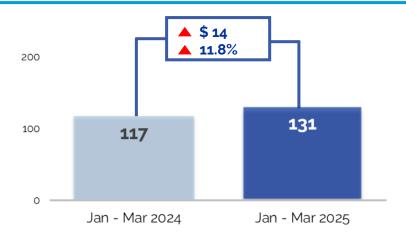
### **Operating Revenues**



### **Earnings Before Taxes**



### Administrative and Promotional Expenses

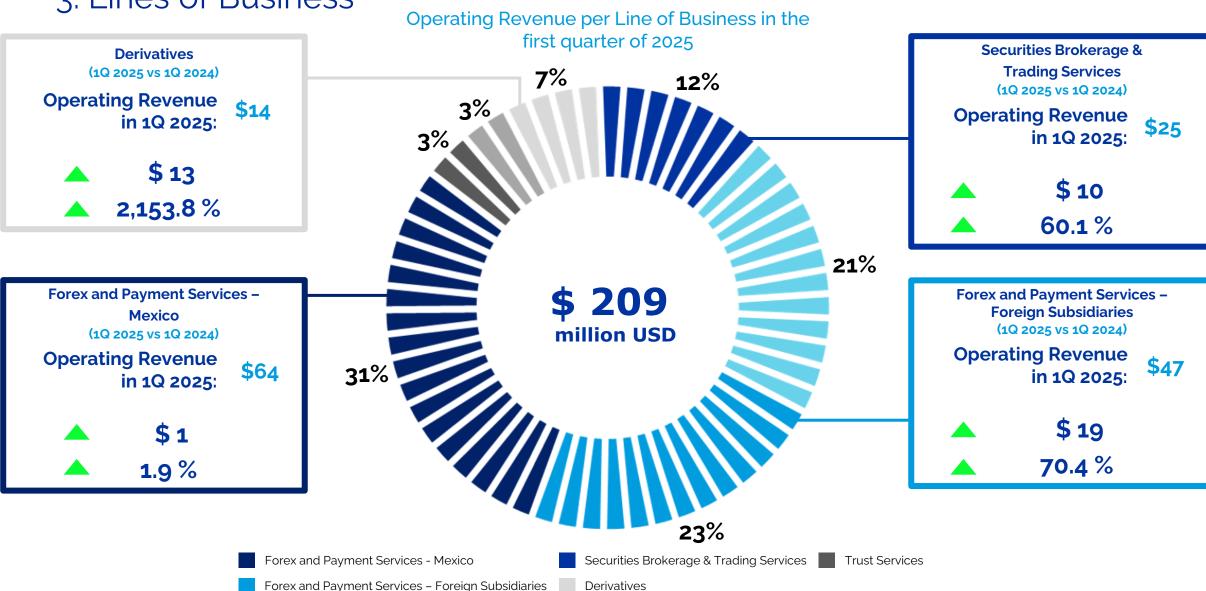


#### Net Income





### 3. Lines of Business



Others

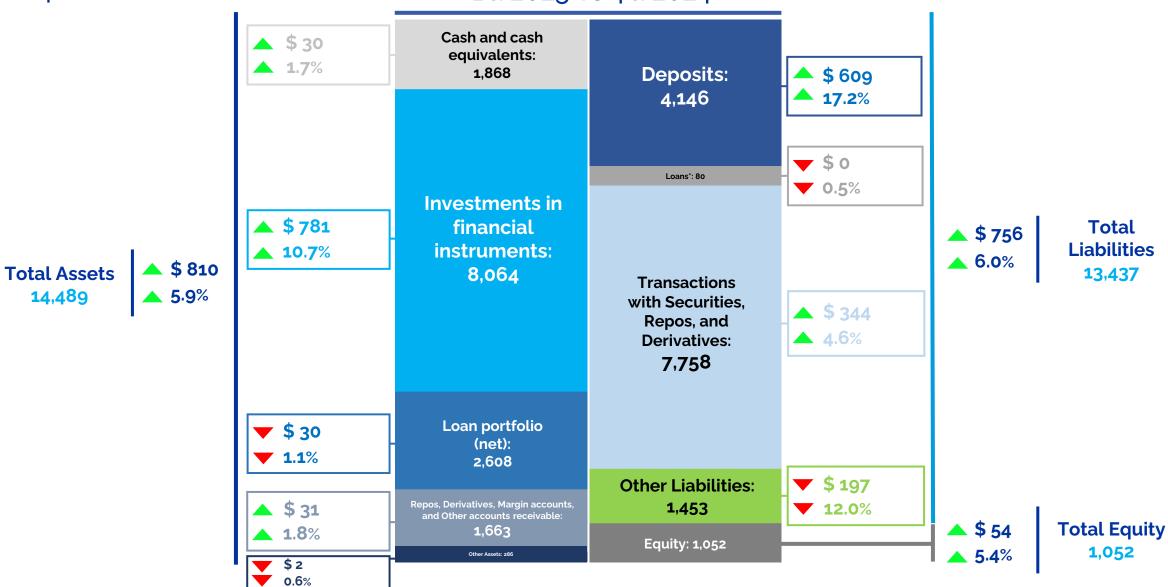
Figures in millions of USD. Exchange Rate = 20.4380 MXN per USD.

Credit and Deposits



### 4. Balance Sheet

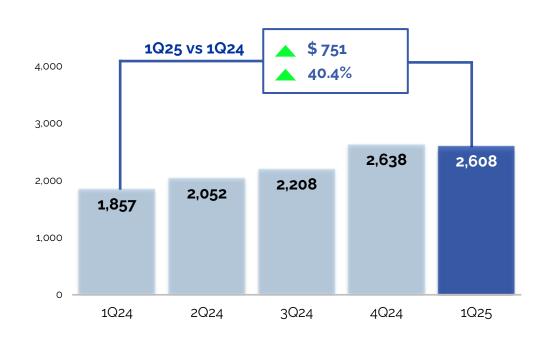
### 1Q 2025 VS 4Q 2024





### 4. Balance Sheet

#### Loan Portfolio (net)



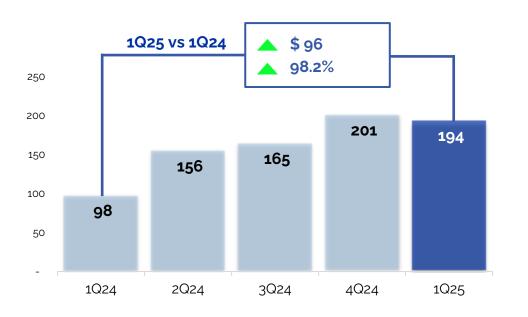
### **Deposits**





### 5. Additional Information

#### Financial intermediation income<sup>1</sup>



#### Efficiency Ratio<sup>2</sup>



- 1. Quarterly financial intermediation income of Monex SAPI. Figures in millions of USD.
- 2. Administrative and promotional expenses TTM / Total operating revenue TTM.



# 6. Appendix

#### **Income Statement**

_	1Q25		1Q24		2025 vs. 2024	
Operating Revenue Per Line of Business	Amount	(%) <sup>1</sup>	Amount	(%) <sup>1</sup>	%	
Forex and Payment Services	111	53.5	91	53.9	22.9	
Mexico	64	30.8	63	37.4	1.9	
Foreign Subsidiaries	47	22.7	28	16.5	70.4	
Credit and Deposits	44	21.0	42	24.7	5.5	
Securities Brokerage & Trading Services	25	11.7	15	9.1	60.1	
Derivatives	14	6.9	1	0.4	2,153.8	
Trust Services	6	2.8	6	3.3	3.5	
Leasing	1	0.4	1	0.8	(37.0)	
Others	8	3.7	13	7.8	(41.0)	
Total Operating Revenues	209	100.0	169	100.0	23.9	
Condensed Financial Information	Amount	(%) <sup>2</sup>	Amount	(%) <sup>2</sup>	vs. 2024	
Total Operating Revenues <sup>3</sup>	209	100.0	169	100.0	23.9	
Administrative and Promotional Expenses	131	62.7	117	69.5	11.8	
Operating Income	78	37.3	52	30.5	51.5	
Taxes	23	11.0	15	8.7	55.5	
Non-controlling interest	0	0.0	0	0.0	N/A	
Net Income	55	26.3	37	21.7	49.9	

- 1. It represents the share of that line of business within the Total Operating Revenues.
- 2. It indicates the share of each concept within the Total Operating Revenues.
- 3. This concept includes Other Operating Income (Expense), Services Income, and Income from financial leasing.



# 6. Appendix

### **Balance Sheet**

		Mar 25 vs Dec 24			Mar 25 vs Mar 24			
Selected Balance Information	Mar 25	Dec 24	Variation %	Variation \$	Mar 24	Variation %	Variation \$	
Cash and cash equivalents	1,868	1,838	1.7	30	2,067	-9.6	(199)	
Investments in financial instruments, repos, derivatives and margin accounts	8,455	7,950	6.4	505	6,231	35.7	2,224	
Loan Portfolio (net)	2,608	2,638	-1.1	(30)	1,857	40.4	751	
Other accounts receivable (net)	1,272	965	31.7	307	1,345	-5.4	(73)	
Properties and Assets, furniture and equipment	40	42	-4.7	(2)	37	9.0	3	
Investments	7	7	0.0	0	7	7.5	0	
Other assets	239	239	0.0	0	232	2.7	7	
Total Assets	14,489	13,679	5.9	810	11,776	23.0	2,713	
Deposits	4,146	3,537	17.2	609	3,220	28.8	926	
Loans from Banks and other institutions	80	80	-0.5	0	116	-31.3	(36)	
Transactions with securities, repos and derivatives	7,758	7,414	4.6	344	5,011	54.8	2,747	
Other liabilities (net)	1,453	1,650	-12.0	(197)	2,597	-44.1	(1,144)	
Total Liabilities	13,437	12,681	6.0	756	10,944	22.8	2,493	
Initial Equity	144	144	0.0	0	144	0.0	0	
Earned Equity	908	854	6.3	54	688	32.0	220	
Non-controlling interest	-	-	N/A	0	-	-100.0	0	
Total Equity	1,052	998	5.4	54	832	26.4	220	
Total Liabilities and Equity	14,489	13,679	5.9	810	11,776	23.0	2,713	



## 6. Appendix

#### Loan Portfolio

Mar 25 vs Dec 24

Mar 25 vs Mar 24

Mar 25	Dec 24	Variation %	Variation \$	Mar 24	Variation %	Variation \$
2,608	2,638	-1.1	(30)	1,857	40.4	751
2,611	2,640	-1.1	(29)	1,862	40.2	749
10	9	10.9	1	9	11.5	1
37	37	1.1	0	27	38.5	10
(50)	(48)	5.5	(2)	(41)	23.9	(9)
1.40	1.37	2.2	0.03	1.42	-1.4	(0.02)
136	130	4.6	6	152	-10.5	(16)
1.90	1.78	6.7	0.12	2.15	-11.6	(0.25)
	2,608 2,611 10 37 (50) 1.40 136	2,608 2,638 2,611 2,640 10 9 37 37 (50) (48)  1.40 1.37 136 130	2,608     2,638     -1.1       2,611     2,640     -1.1       10     9     10.9       37     37     1.1       (50)     (48)     5.5       1.40     1.37     2.2       136     130     4.6	2,608       2,638       -1.1       (30)         2,611       2,640       -1.1       (29)         10       9       10.9       1         37       37       1.1       0         (50)       (48)       5.5       (2)         1.40       1.37       2.2       0.03         136       130       4.6       6	2,608       2,638       -1.1       (30)       1,857         2,611       2,640       -1.1       (29)       1,862         10       9       10.9       1       9         37       37       1.1       0       27         (50)       (48)       5.5       (2)       (41)         1.40       1.37       2.2       0.03       1.42         136       130       4.6       6       152	2,608       2,638       -1.1       (30)       1,857       40.4         2,611       2,640       -1.1       (29)       1,862       40.2         10       9       10.9       1       9       11.5         37       37       1.1       0       27       38.5         (50)       (48)       5.5       (2)       (41)       23.9         1.40       1.37       2.2       0.03       1.42       -1.4         136       130       4.6       6       152       -10.5

<sup>\*</sup>Loan Portfolio with Credit Risk Stage 3 / Total Loan Portfolio \*\*Allowance for Loan Losses / Loan Portfolio with Credit Risk Stage 3

<sup>\*\*\*</sup> AFLL = Allowance for Loan Losses



